

FY 2012 First Quarter Forecast				
Overview	Actuals FY11	Budget 2012	Forecast 1Q12	Bud/Fcst Variance
Income				
Fundraising	8,725,082	9,110,000	9,110,000	(0)
Administration Fees	929,870	904,158	912,692	8,534
General Investment Income	2,131,697	2,175,020	2,175,020	-
Other Current Fund Income	2,696,857	2,721,692	2,721,692	(0)
Handing on the Future Income	591,720	443,962	443,962	(0)
Campaign for Unitarian Universalism	73,126	38,316	38,316	(0)
Now is the Time Campaign	1,549,638	2,113,021	2,194,542	81,521
Veatch Grants	2,203,539	2,132,557	2,134,148	1,591
Grants and Scholarships	841,212	1,068,210	1,068,210	0
Ministerial Aid Funds	566,443	570,000	570,000	(1)
Holdeen & Int'l Trusts	1,570,299	1,776,666	1,786,780	10,114
Income for Other Purposes	1,791,780	1,896,421	1,926,884	30,463
Total Income	23,671,264	24,950,023	25,082,244	132,221
Expenses				
Board & Volunteer Leadership	583,821	540,898	540,898	0
Multicultural Growth & Witness	1,466,930	1,512,234	1,501,160	(11,074)
International	1,318,856	1,531,175	1,548,638	17,462
Congregational Life	3,792,063	3,741,302	3,916,069	174,767
Ministries and Faith Development	5,740,290	6,121,401	6,106,245	(15,156)
UU Funding Program	1,246,580	1,233,088	1,234,147	1,059
Crisis Relief & Miscellaneous Programs	631,809	466,467	484,603	18,136
Communications	2,657,632	2,752,012	2,758,705	6,693
Administration	1,472,862	2,009,726	1,887,392	(122,334)
Stewardship and Development	1,829,209	2,021,889	2,070,820	48,931
Information Technology Services	1,321,960	1,440,264	1,455,264	15,000
Finance	1,048,281	1,086,022	1,086,520	498
Facilities	517,963	493,545	491,785	(1,760)
Total Expense	23,628,255	24,950,023	25,082,245	132,221
Current Section Surplus/(Deficit)	43,009	(0)	(0)	0

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Summary Detail	Actuals FY11	Budget 2012	Forecast 1Q12	Bud/Fcst Variance	Forecast Comments
Income					
Fundraising					
41110 Annual Program Fund Cong. Support	6,527,112	7,000,000	7,000,000	(0)	
41130 Friends of the UUA	1,089,170	1,060,000	1,060,000	-	
41150 Bequest Income	1,108,800	1,050,000	1,050,000	(0)	
	8,725,082	9,110,000	9,110,000	(0)	
Administrative Fees					
	929,870	904,158	912,692	8,534	
Endowment Income					
	2,131,697	2,175,020	2,175,020	-	
Other Current Fund Income					
	2,696,857	2,721,692	2,721,692	(0)	
Handing on the Future Income					
	591,720	443,962	443,962	(0)	
Campaign for Unitarian Universalism					
	73,126	38,316	38,316	(0)	
Now is the Time Campaign					
	1,549,638	2,113,021	2,194,542	81,521	
Veatch Grants					
	2,203,539	2,132,557	2,134,148	1,591	
Grants and Scholarships					
	841,212	1,068,210	1,068,210	0	
Ministerial Aid Funds					
	566,443	570,000	570,000	(1)	
Holdeen & Int'l Trusts					
	1,570,299	1,776,666	1,786,780	10,114	
Income for Other Purposes					
	1,791,780	1,896,421	1,926,884	30,463	Unbudgeted conference fees
Total Income	23,671,264	24,950,023	25,082,244	132,221	
Expenses					
Board and Volunteer Leadership					
100 Board of Trustees					
	268,174	210,000	210,000	0	
110 Board Committees					
	55,773	75,698	75,698	0	
115 Board Task Forces					
	38,351	29,000	29,000	-	
120 Moderator					
	26,596	30,500	30,500	-	
130 Nominating Committee					
	20,672	23,500	23,500	0	
150 Commission on Appraisal					
	19,965	14,000	14,000	0	
160 Ministerial Fellowship Committee					
	119,019	128,200	128,200	(0)	
190 Commission on Social Witness					
	35,271	30,000	30,000	(0)	
Board & Volunteer Leadership	583,821	540,898	540,898	0	
Multicultural Growth & Witness					
	1,466,930	1,512,234	1,501,160	(11,074)	
International					
236 International Office					
	450,381	211,816	214,138	2,321	
237 Holdeen International Partners					
	126,000	141,500	141,500	-	
238 Holdeen India Program					
	742,475	896,609	897,234	625	
239 - UU-UNO					
	-	281,250	295,767	14,516	
Total International	1,318,856	1,531,175	1,548,638	17,462	
Congregational Life					
440 Congregational Life/Regions					
	3,056,173	2,984,683	3,151,561	166,878	AZ Immigration Ministry
442 Office of Cong Stewardship Services					
	437,569	477,832	478,980	1,147	
444 Congregational Growth					
	172,534	278,786	285,528	6,741	
445 Services to Large Congregations					
	125,787	-	-	-	
Total Congregational Life	3,792,063	3,741,302	3,916,069	174,767	

FY 2012 First Quarter Forecast					
Summary Detail	Actuals FY11	Budget 2012	Forecast 1Q12	Bud/Fcst Variance	Forecast Comments
Ministries and Faith Development					
454 Resource Development Director	204,218	241,309	256,556	15,248	
456 Curriculum Development	491,021	617,414	549,140	(68,273)	Reallocation of resources
458 Youth and Young Adult Ministries Office	587,419	504,974	512,809	7,836	
466 Director of Ministry and Faith Development	498,679	903,043	904,469	1,426	
468 Director of RE Credentialing	141,604	94,371	87,342	(7,029)	
470 Director of Ministerial Credentialing	199,877	208,777	213,956	5,179	
472 Director of Transitions	317,041	308,076	308,934	858	
474 Office of Church Staff Finances	1,316,406	1,380,419	1,381,921	1,502	
475 Office of UUA Health Plan	182,947	172,489	174,778	2,289	
476 Director Professional Development	182,386	214,540	215,349	810	
477 Director of Worship & Music Resources	98,694	-	-	-	
478 Scholarships & Relief	1,519,998	1,475,990	1,500,990	25,000	Error in original budget
Total Ministries and Faith Development	5,740,290	6,121,401	6,106,245	(15,156)	
UU Funding Program	1,246,580	1,233,088	1,234,147	1,059	
Crisis Relief & Miscellaneous Programs	631,809	466,467	484,603	18,136	
Communications					
541 IPW Office	475,091	513,562	513,970	408	
545 Periodicals	861,814	894,819	901,306	6,488	
560 Publications Administration	560,093	584,952	587,488	2,536	
565 UUA Bookstore	760,633	758,679	755,940	(2,738)	
Total Communications	2,657,632	2,752,012	2,758,705	6,693	
Administration					
625 Office of the President	549,588	572,841	578,232	5,392	
627 Office of the Executive Vice President	458,134	420,677	472,103	51,426	Legal fees
628 Contingency Expense	109,594	365,675	221,362	(144,314)	Reduction of contingency
630 Human Resources	355,547	650,533	615,695	(34,838)	More precise forecasts
Total Administration	1,472,862	2,009,726	1,887,392	(122,334)	
Stewardship and Development					
640 Vice President of Stewardship and Development	149,974	152,242	152,486	244	
642 Annual Program Fund Campaign	194,757	200,164	201,035	871	
643 APF Continental Committee	25,826	26,740	26,740	0	
644 Friends Campaign	307,517	341,817	339,713	(2,104)	
646 Legacy Giving	139,770	165,783	170,079	4,297	
648 Comprehensive Campaign	1,011,365	1,135,143	1,180,767	45,624	Campaign consultant
Total Stewardship and Development	1,829,209	2,021,889	2,070,820	48,931	
Information Technology Services					
654 Data and Technical services	1,008,703	1,082,988	1,089,713	6,724	
656 ITS Web Team	313,257	357,276	365,552	8,276	
Total Information Technology Services	1,321,960	1,440,264	1,455,264	15,000	

FY 2012 First Quarter Forecast					
Summary Detail	Actuals FY11	Budget 2012	Forecast 1Q12	Bud/Fcst Variance	Forecast Comments
Finance					
674 Vice President of Finance & Treasurer	453,659	469,543	470,832	1,289	
676 Financial Services	<u>594,622</u>	<u>616,479</u>	<u>615,688</u>	<u>(791)</u>	
Total Finance	1,048,281	1,086,022	1,086,520	498	
Facilities					
684 Operations	84,655	70,229	73,095	2,867	
686 25 Beacon Street	9,038	-	(0)	(0)	
688 41 Mount Vernon Street	(2,788)	-	0	0	
690 Eliot & Pickett House	<u>427,058</u>	<u>423,316</u>	<u>418,690</u>	<u>(4,627)</u>	
Total Facilities	517,963	493,545	491,785	(1,760)	
Total Expense	23,628,255	24,950,023	25,082,245	132,221	
Current Section Surplus/(Deficit)	43,009	(0)	(0)	0	