

	C	D	E	F	G	H	I
2	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
3	Overview	Results	Results	Budget	2Q20 Fcst	3Q20 Fcst	Inc/(Dec)
4	Current Operations						
5							
6	\$ in Thousands						
7	Income:						
8	Income for General Support						
9	Annual Program Fund	6,474	6,232	6,600	6,463	6,463	0.0%
10	Annual Program Fund - Regional	1,600	1,617	1,624	1,624	1,624	0.0%
11	Unrestricted Gifts	1,141	1,020	1,492	1,140	1,140	0.0%
12	Leadership Annual Giving	296	329	600	400	335	-16.3%
13	Bequest Income	303	297	300	300	400	33.3%
14	Administrative Fees	2,275	2,161	2,368	2,406	2,389	-0.7%
15	Investment Income	2,769	2,644	2,697	2,699	2,699	0.0%
16	Publications Income	1,131	1,076	1,275	1,230	1,139	-7.4%
17	Net Lease Income	979	982	1,128	1,137	1,045	-8.1%
18	Other Current Fund Income	465	726	563	526	522	-0.7%
19	Total Income for General Support	17,433	17,084	18,647	17,924	17,756	-0.9%
20							
21	Income for Designated Purposes						
22	Campaign Income	1,067	879	1,209	1,690	1,566	-7.3%
23	UUCSR Veatch Grants	2,493	2,362	2,408	2,506	2,502	-0.1%
24	Grants and Scholarships	884	886	864	864	864	0.0%
25	Ministerial Aid Funds	512	520	444	444	444	0.0%
26	Holdeen and International Trusts	1,490	1,514	1,642	1,688	1,709	1.3%
27	Income for Other Purposes	3,151	3,533	2,061	4,533	4,534	0.0%
28	Total Inc for Designated Purposes	9,596	9,695	8,628	11,724	11,620	-0.9%
29	Total Income	27,030	26,779	27,275	29,648	29,376	-0.9%
30							
31	Expenses:						
32	Board & Volunteer Leadership	541	748	634	642	626	-2.4%
33							
34	Programs:						
35	Program and Strategy Office	10	0	0	0	0	0.0%
36	Organizing Strategy	1,193	633	631	867	862	-0.6%
37	International Programs	1,593	1,910	1,644	1,692	1,692	0.0%
38	Congregational Life	4,719	4,839	5,206	5,361	5,308	-1.0%
39	Ministries and Faith Development	5,025	5,316	5,398	5,427	5,449	0.4%
40	UU Funding Program	1,350	1,267	1,401	1,499	1,496	-0.2%
41	Crisis Relief & Misc. Programs	1,184	546	96	168	198	17.7%
42	Communications	2,679	2,770	2,880	2,816	2,745	-2.5%
43							
44	Total Programs	17,752	17,279	17,256	17,830	17,750	-0.4%
45							
46	Administration	1,694	2,474	1,882	4,420	4,466	1.0%
47	Contingency/Salary Increase	0	0	520	150	0	-100.0%
48							
49	Infrastructure						
50	Stewardship and Development	2,185	2,042	2,310	2,218	2,236	0.8%
51	Information Technology Services	1,521	1,593	1,591	1,619	1,620	0.1%
52	Internal Services	3,002	3,085	3,758	3,787	3,740	-1.2%
53	Total Infrastructure	6,708	6,721	7,659	7,624	7,596	-0.4%
54							
55	Total Expenses	26,695	27,221	27,951	30,666	30,439	-0.7%
56							
57	Depreciation Spending	0	0	550	550	550	
58	Church Staff Finances Reserve	0	0	126	126	126	
59	Q4 Travel Reduction	0	0	0	0	574	
60							
61	Current Section Excess/(Deficit)	335	(443)	0	(342)	188	
62							

	D	E	F	G	H	I	J
1	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
2	Summary	Results	Results	Budget	2Q20 Fcst	3Q20 Fcst	Inc/(Dec)
3	Current Operations						
4							
5	<i>\$ in Thousands</i>						
6	Income:						
7	Income for UUA General Support						
8	Annual Program Fund	6,474	6,232	6,600	6,463	6,463	0.0%
9	Annual Program Fund - Regional	1,600	1,617	1,624	1,624	1,624	0.0%
10	Unrestricted Gifts	1,141	1,020	1,492	1,140	1,140	0.0%
11	Leadership Annual Giving	296	329	600	400	335	-16.3%
12	Bequest Income	303	297	300	300	400	33.3%
13	Administrative Fees	2,275	2,161	2,368	2,406	2,389	-0.7%
14	Endowment Income	2,769	2,644	2,697	2,699	2,699	0.0%
15	Publications Income	1,131	1,076	1,275	1,230	1,139	-7.4%
16	Net Lease Income	979	981	1,128	1,137	1,085	-4.6%
17	Other Current Income	465	726	563	526	522	-0.7%
18		17,434	17,083	18,646	17,924	17,796	-0.7%
19	Income for Designated Purposes						
20	Campaign Income	1,067	879	1,209	1,690	1,566	-7.3%
21	Veatch Grants	2,493	2,362	2,408	2,506	2,502	-0.1%
22	Grants and Scholarships	884	886	864	864	864	0.0%
23	Ministerial Aid Funds	512	520	444	444	444	0.0%
24	Holdeen & International Trusts	1,490	1,514	1,642	1,688	1,709	1.3%
25	Income for Other Purposes	3,151	3,533	2,061	4,533	4,534	0.0%
26		9,596	9,695	8,627	11,724	11,620	-0.9%
27	Total Income	27,030	26,778	27,273	29,648	29,416	-0.8%
28							
29	Board & Volunteer Leadership						
30	Board of Trustees	250	402	366	364	364	0.1%
31	Board Committees	77	80	73	82	66	-19.6%
32	Board Task Forces	1	2	5	5	5	0.0%
33	Moderator	34	56	32	32	32	0.0%
34	Nominating Committee	25	32	13	13	13	0.0%
35	Commission on Appraisal	19	26	16	18	18	0.0%
36	Ministerial Fellowship Committee	114	117	111	111	111	0.0%
37	Commission on Social Witness	20	33	19	19	19	0.0%
38	Total Board & Volunteer Leadership	541	748	634	642	626	-2.4%
39							
40	Programs:						
41	Program Strategy Office (former Growth Strategies)	10	0	0	0	0	0.0%
42							
43	Organizing Strategy	1,193	633	631	867	862	-0.6%
44							
45	International Office	235	304	221	226	241	6.4%
46	Holdeen International Partners	155	154	150	142	142	0.0%
47	Holdeen India Program	928	1,189	1,020	1,079	1,090	1.0%
48	UU-UNO	275	263	253	244	219	-10.5%
49	Total International	1,593	1,910	1,644	1,692	1,692	0.0%
50							
51	Congregational Life						
52	Congregational Life	1,388	1,310	1,475	1,472	1,475	0.3%
53	Southern Region	897	951	1,194	948	915	-3.5%
54	New England Region	852	953	983	935	946	1.1%
55	CL-Combined Staff Costs	0	0	0	436	441	1.1%
56	Central East Region	1,560	1,587	1,520	1,537	1,499	-2.5%
57	Office of Congregational Stewardship Services	22	38	33	33	33	0.0%
58	Total Congregational Life	4,719	4,839	5,206	5,361	5,308	-1.0%
59							
60	Ministries and Faith Development						
61	Resource Development Director	214	86	34	125	80	-35.9%
62	Resource Development Office	548	536	472	479	530	10.6%
63	Youth and Young Adult Ministries	643	625	666	620	624	0.6%
64	Director of Ministries and Faith Development	416	711	652	639	644	0.8%
65	Multicultural Programs	0	211	348	247	248	0.5%
66	Director of Ministerial Credentialing	195	159	132	133	134	1.1%
67	Director of Transitions	318	312	319	401	387	-3.6%
68	Office of Church Staff Finances	671	675	819	817	826	1.2%
69	Office of UUA Health Plan	216	224	224	225	234	3.8%

	D	E	F	G	H	I	J
1	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
2	Summary	Results	Results	Budget	2Q20 Fcst	3Q20 Fcst	Inc/(Dec)
3	Current Operations						
70	Director of Professional Development	212	201	212	220	221	0.4%
71	Worship Arts	50	64	57	59	60	1.0%
72	Scholarships and Ministerial Ed Grants	329	293	309	309	309	0.0%
73	Continuing Education	124	86	138	138	138	0.0%
74	Aid Funds	577	572	507	507	507	0.0%
75	Panel on Theological Education	511	562	508	508	508	0.0%
76	Total Ministries and Faith Development	5,025	5,316	5,398	5,427	5,449	0.4%
77							
78	UU Funding Program	1,350	1,267	1,401	1,499	1,496	-0.2%
79	Crisis Relief & Misc. Programs	1,184	546	96	168	198	17.7%
80							
81	Communications						
82	IPW Office	419	526	558	577	554	-4.1%
83	Periodicals Office	915	856	955	925	904	-2.2%
84	Publications Administration	574	659	521	501	504	0.7%
85	UUA Bookstore	771	728	846	813	783	-3.7%
86	Total Communications	2,679	2,770	2,880	2,816	2,745	-2.5%
87							
88	Total Programs	17,752	17,279	17,256	17,830	17,750	-0.4%
89							
90	Administration						
91	Office of the President	502	514	518	520	534	2.8%
92	Office of the Executive Vice President	715	1,536	977	3,430	3,418	-0.4%
93	Contingency Expense	0	0	370	0	0	#DIV/0!
94	Salary Increase	0	0	150	150	0	-100.0%
95	Human Resources	478	423	387	470	514	9.3%
96	Total Administration	1,694	2,474	2,402	4,570	4,466	-2.3%
97							
98	Infrastructure:						
99	Stewardship and Development						
100	Vice President, Development	552	618	665	652	659	1.1%
101	APF Campaign	373	398	475	477	482	1.1%
102	Friends Campaign	317	303	342	343	343	0.2%
103	Charitable Gift and Estate Planning	331	275	279	193	195	0.9%
104	Comprehensive Campaign	613	449	548	553	556	0.5%
105	Total Stewardship and Development	2,185	2,042	2,310	2,218	2,236	0.8%
106							
107	Information Technology Services	1,521	1,593	1,591	1,619	1,620	0.1%
108							
109	Internal Services:						
110	Finance						
111	Treasurer and Vice President of Finance	407	432	415	477	479	0.3%
112	Financial Services	769	743	761	761	768	1.0%
113	Total Finance	1,177	1,175	1,176	1,239	1,248	0.7%
114							
115	Facilities						
116	24 Farnworth Street	1,826	1,910	2,581	2,549	2,533	-0.6%
117	Total Operations Services	1,826	1,910	2,581	2,549	2,533	-0.6%
118							
119	Total Internal Services	3,002	3,085	3,757	3,787	3,780	-0.2%
120							
121	Total Infrastructure	6,708	6,720	7,657	7,625	7,636	0.2%
122	Total Expenses	26,695	27,221	27,949	30,666	30,479	-0.6%
123							
124	Depreciation Spending	0	0	550	550	550	
125	Church Staff Finances Reserve	0	0	126	126	126	
126	Q4 Travel Reduction	0	0	0	0	574	
127							
128	Current Section Excess/(Deficit)	335	(443)	0	(342)	188	