

	C	D	E	F	G	H	I
2	<b>Unitarian Universalist Association</b>	<b>FY16</b>	<b>FY17</b>	<b>FY18</b>	<b>FY18</b>	<b>FY18</b>	<b>Percent</b>
3	<b>Budget Overview</b>	<b>Results</b>	<b>Results</b>	<b>Budget</b>	<b>2Q18 Fcst</b>	<b>3Q18 Fcst</b>	<b>Inc/(Dec)</b>
4	<b>Current Operations</b>						<b>G to H</b>
5							
6	\$ in Thousands						
7	<b>Income:</b>						
8	<b>Income for General Support</b>						
9	Annual Program Fund	6,538	6,376	6,750	6,750	6,750	0.0%
10	Annual Program Fund - Regional	468	1,559	1,636	1,636	1,636	0.0%
11	Unrestricted Gifts	957	1,169	1,435	1,145	1,145	0.0%
12	Leadership Annual Giving	0	40	500	500	500	0.0%
13	Bequest Income	445	500	500	500	300	-40.0%
14	Administrative Fees	2,216	2,416	2,206	2,272	2,237	-1.5%
15	Investment Income	3,148	2,971	2,772	3,001	3,001	0.0%
16	Publications Income	1,173	1,228	1,455	1,368	1,268	-7.3%
17	Net Lease Income	953	978	1,005	992	977	-1.5%
18	Other Current Fund Income	573	460	485	462	462	0.0%
19	<b>Total Income for General Support</b>	<b>16,471</b>	<b>17,697</b>	<b>18,744</b>	<b>18,625</b>	<b>18,275</b>	<b>-1.9%</b>
20							
21	<b>Income for Designated Purposes</b>						
22	Campaign Income	1,507	1,931	1,134	1,387	1,222	-11.9%
23	UUCSR Veatch Grants	2,372	2,465	2,589	2,594	2,551	-1.7%
24	Grants and Scholarships	1,006	979	890	923	923	0.0%
25	Ministerial Aid Funds	522	522	455	455	455	0.0%
26	Holdeen and International Trusts	1,469	1,343	1,272	1,490	1,482	-0.5%
27	Income for Other Purposes	1,689	2,292	2,071	2,914	2,980	2.3%
28	<b>Total Inc for Designated Purposes</b>	<b>8,564</b>	<b>9,532</b>	<b>8,411</b>	<b>9,763</b>	<b>9,614</b>	<b>-1.5%</b>
29	<b>Total Income</b>	<b>25,035</b>	<b>27,229</b>	<b>27,155</b>	<b>28,388</b>	<b>27,889</b>	<b>-1.8%</b>
30							
31	<b>Expenses:</b>						
32	<b>Board &amp; Volunteer Leadership</b>	<b>467</b>	<b>482</b>	<b>451</b>	<b>752</b>	<b>743</b>	<b>-1.1%</b>
33							
34	<b>Programs:</b>						
35	Program and Strategy Office	815	582	565	10	10	0.0%
36	Multicultural Growth and Witness	1,309	1,071	1,130	1,220	1,239	1.6%
37	International Programs	1,936	1,451	1,317	1,564	1,571	0.4%
38	Congregational Life	3,450	5,474	5,395	5,305	5,296	-0.2%
39	Ministries and Faith Development	4,877	4,967	4,826	5,131	5,150	0.4%
40	UU Funding Program	1,405	1,392	1,374	1,377	1,379	0.2%
41	Crisis Relief & Misc. Programs	158	440	58	663	752	13.4%
42	Communications	2,660	2,672	2,860	2,888	2,869	-0.7%
43							
44	<b>Total Programs</b>	<b>16,611</b>	<b>18,049</b>	<b>17,525</b>	<b>18,158</b>	<b>18,266</b>	<b>0.6%</b>
45							
46	<b>Administration</b>	<b>1,358</b>	<b>1,962</b>	<b>1,469</b>	<b>1,577</b>	<b>1,607</b>	<b>1.9%</b>
47	<b>Contingency/Salary Increase</b>	<b>0</b>	<b>0</b>	<b>554</b>	<b>554</b>	<b>76</b>	<b>-86.3%</b>
48							
49	<b>Infrastructure</b>						
50	Stewardship and Development	1,867	2,019	2,351	2,390	2,302	-3.7%
51	Information Technology Services	1,441	1,463	1,582	1,597	1,627	1.9%
52	Internal Services	2,883	2,903	3,672	3,723	3,718	-0.1%
53	<b>Total Infrastructure</b>	<b>6,191</b>	<b>6,384</b>	<b>7,606</b>	<b>7,710</b>	<b>7,647</b>	<b>-0.8%</b>
54							
55	<b>Total Expenses</b>	<b>24,628</b>	<b>26,877</b>	<b>27,605</b>	<b>28,751</b>	<b>28,339</b>	<b>-1.4%</b>
56							
57	<b>Depreciation Spending</b>	<b>0</b>	<b>0</b>	<b>450</b>	<b>450</b>	<b>450</b>	
58							
59	<b>Current Section Excess/(Deficit)</b>	<b>407</b>	<b>353</b>	<b>0</b>	<b>87</b>	<b>0</b>	

	D	E	F	G	H	I	J
1	<b>Unitarian Universalist Association</b>	<b>FY16</b>	<b>FY17</b>	<b>FY18</b>	<b>FY18</b>	<b>FY18</b>	<b>Percent</b>
2	<b>Forecast Summary</b>	<b>Results</b>	<b>Results</b>	<b>Budget</b>	<b>2Q18 Fcst</b>	<b>3Q18 Fcst</b>	<b>Inc/(Dec)</b>
3	<b>Current Operations Expenses</b>						<b>H to I</b>
4							
5	<i>\$ in Thousands</i>						
6	<b>Income:</b>						
7	<b>Income for UUA General Support</b>						
8	Annual Program Fund	6,538	6,376	6,750	6,750	6,750	0.0%
9	Annual Program Fund - Regional	468	1,559	1,636	1,636	1,636	0.0%
10	Unrestricted Gifts	957	1,169	1,435	1,145	1,145	0.0%
11	Leadership Annual Giving	0	40	500	500	500	0.0%
12	Bequest Income	445	500	500	500	300	-40.0%
13	Administrative Fees	2,216	2,416	2,206	2,272	2,237	-1.5%
14	Endowment Income	3,148	2,971	2,772	3,001	3,001	0.0%
15	Publications Income	1,173	1,228	1,455	1,368	1,268	-7.3%
16	Net Lease Income	953	978	1,005	992	977	-1.5%
17	Other Current Income	573	460	485	462	462	0.0%
18		16,471	17,697	18,744	18,626	18,275	-1.9%
19	<b>Income for Designated Purposes</b>						
20	Campaign Income	1,507	1,931	1,134	1,387	1,222	-11.9%
21	Veatch Grants	2,372	2,465	2,589	2,594	2,551	-1.7%
22	Grants and Scholarships	1,006	979	890	923	923	0.0%
23	Ministerial Aid Funds	522	522	455	455	455	0.0%
24	Holdeen & International Trusts	1,469	1,343	1,272	1,490	1,482	-0.5%
25	Income for Other Purposes	1,689	2,292	2,071	2,914	2,980	2.3%
26		8,564	9,532	8,411	9,763	9,614	-1.5%
27	<b>Total Income</b>	25,035	27,229	27,155	28,388	27,889	-1.8%
28							
29	<b>Board &amp; Volunteer Leadership</b>						
30	Board of Trustees	183	185	187	461	453	-1.8%
31	Board Committees	85	83	76	82	82	0.0%
32	Board Task Forces	4	3	1	2	2	0.0%
33	Moderator	23	26	20	34	34	0.0%
34	Nominating Committee	16	28	19	25	25	0.0%
35	Commission on Appraisal	21	20	18	18	18	0.0%
36	Ministerial Fellowship Committee	114	108	103	103	103	0.0%
37	Commission on Social Witness	21	28	27	27	27	0.0%
38	<b>Total Board &amp; Volunteer Leadership</b>	467	482	451	752	743	-1.1%
39							
40	<b>Programs:</b>						
41	<b>Program Strategy Office (former Growth Strategies)</b>	815	582	565	10	10	0.0%
42							
43	<b>Multicultural Growth and Witness</b>	1,309	1,071	1,130	1,220	1,239	1.6%
44							
45	International Office	219	198	206	249	251	0.9%
46	Holdeen International Partners	165	150	100	159	159	0.0%
47	Holdeen India Program	1,239	826	734	858	862	0.5%
48	UU-UNO	314	277	277	299	299	0.0%
49	<b>Total International</b>	1,936	1,451	1,317	1,564	1,571	0.4%
50							
51	<b>Congregational Life</b>						
52	Congregational Life	2,267	1,523	1,408	1,406	1,365	-2.9%
53	Southern Region	1,118	1,080	1,147	1,161	1,169	0.7%
54	New England Region	0	1,188	1,128	992	1,001	1.0%
55	Central East Region	0	1,623	1,638	1,704	1,718	0.8%
56	Office of Congregational Stewardship Services	66	59	74	42	42	0.0%
57	<b>Total Congregational Life</b>	3,450	5,474	5,396	5,305	5,296	-0.2%
58							
59	<b>Ministries and Faith Development</b>						
60	Resource Development Director	146	159	143	207	209	0.7%
61	Resource Development Office	454	486	539	554	560	1.0%
62	Youth and Young Adult Ministries	580	633	630	617	614	-0.6%
63	Director of Ministries and Faith Development	426	487	428	439	442	0.7%
64	Director of RE Credentialing	98	18	0	0	0	0.0%
65	Director of Ministerial Credentialing	193	189	190	192	194	0.9%
66	Director of Transitions	339	315	322	327	328	0.5%
67	Office of Church Staff Finances	580	648	697	697	701	0.6%
68	Office of UUA Health Plan	244	242	217	220	221	0.9%
69	Director of Professional Development	208	222	218	219	222	1.4%
70	Worship Arts	0	0	0	52	52	0.9%

	D	E	F	G	H	I	J
1	<b>Unitarian Universalist Association</b>	<b>FY16</b>	<b>FY17</b>	<b>FY18</b>	<b>FY18</b>	<b>FY18</b>	<b>Percent</b>
2	<b>Forecast Summary</b>	<b>Results</b>	<b>Results</b>	<b>Budget</b>	<b>2Q18 Fcst</b>	<b>3Q18 Fcst</b>	<b>Inc/(Dec)</b>
3	<b>Current Operations Expenses</b>						<b>H to I</b>
71	Scholarships and Ministerial Ed Grants	334	334	309	321	321	0.0%
72	Continuing Education	65	45	79	212	212	0.0%
73	Aid Funds	589	595	520	520	520	0.0%
74	Panel on Theological Education	621	596	533	555	555	0.0%
75	<b>Total Ministries and Faith Development</b>	<b>4,877</b>	<b>4,967</b>	<b>4,826</b>	<b>5,131</b>	<b>5,150</b>	<b>0.4%</b>
76							
77	UU Funding Program	1,405	1,392	1,374	1,377	1,379	0.2%
78	Crisis Relief & Misc. Programs	158	440	58	663	752	13.4%
79							
80	<b>Communications</b>						
81	IPW Office	368	358	396	447	449	0.4%
82	Periodicals Office	917	923	967	973	978	0.5%
83	Publications Administration	559	570	590	595	600	0.8%
84	UUA Bookstore	815	821	907	873	842	-3.5%
85	<b>Total Communications</b>	<b>2,660</b>	<b>2,672</b>	<b>2,861</b>	<b>2,888</b>	<b>2,869</b>	<b>-0.7%</b>
86							
87	<b>Total Programs</b>	<b>16,611</b>	<b>18,049</b>	<b>17,526</b>	<b>18,158</b>	<b>18,266</b>	<b>0.6%</b>
88							
89	<b>Administration</b>						
90	Office of the President	526	797	568	480	484	0.7%
91	Office of the Executive Vice President	407	615	388	580	602	3.9%
92	Contingency Expense	0	0	383	383	76	-80.1%
93	Salary Increase	0	0	171	171	0	-100.0%
94	Human Resources	426	550	513	518	521	0.5%
95	<b>Total Administration</b>	<b>1,358</b>	<b>1,962</b>	<b>2,022</b>	<b>2,131</b>	<b>1,683</b>	<b>-21.0%</b>
96							
97	<b>Infrastructure:</b>						
98	<b>Stewardship and Development</b>						
99	Vice President, Development	48	280	510	566	555	-2.0%
100	APF Campaign	290	345	429	449	453	1.1%
101	Friends Campaign	289	287	416	375	346	-7.9%
102	Charitable Gift and Estate Planning	155	227	383	387	343	-11.4%
103	Comprehensive Campaign	1,085	879	613	613	605	-1.2%
104	<b>Total Stewardship and Development</b>	<b>1,867</b>	<b>2,019</b>	<b>2,350</b>	<b>2,390</b>	<b>2,302</b>	<b>-3.7%</b>
105							
106	<b>Information Technology Services</b>	<b>1,441</b>	<b>1,463</b>	<b>1,582</b>	<b>1,597</b>	<b>1,627</b>	<b>1.9%</b>
107							
108	<b>Internal Services:</b>						
109	<b>Finance</b>						
110	Treasurer and Vice President of Finance	367	398	394	397	401	0.9%
111	Financial Services	662	704	757	769	778	1.2%
112	<b>Total Finance</b>	<b>1,029</b>	<b>1,102</b>	<b>1,151</b>	<b>1,167</b>	<b>1,179</b>	<b>1.1%</b>
113							
114	<b>Facilities</b>						
115	24 Farnworth Street	1,854	1,801	2,521	2,556	2,539	-0.7%
116	<b>Total Operations Services</b>	<b>1,854</b>	<b>1,801</b>	<b>2,521</b>	<b>2,556</b>	<b>2,539</b>	<b>-0.7%</b>
117							
118	<b>Total Internal Services</b>	<b>2,883</b>	<b>2,903</b>	<b>3,672</b>	<b>3,723</b>	<b>3,718</b>	<b>-0.1%</b>
119							
120	<b>Total Infrastructure</b>	<b>6,191</b>	<b>6,385</b>	<b>7,605</b>	<b>7,710</b>	<b>7,647</b>	<b>-0.8%</b>
121	<b>Total Expenses</b>	<b>24,628</b>	<b>26,877</b>	<b>27,605</b>	<b>28,751</b>	<b>28,339</b>	<b>-1.4%</b>
122							
123	<b>Depreciation Spending</b>	<b>0</b>	<b>0</b>	<b>450</b>	<b>450</b>	<b>450</b>	
124							
125	<b>Current Section Excess/(Deficit)</b>	<b>407</b>	<b>353</b>	<b>0</b>	<b>87</b>	<b>0</b>	