

	C	D	E	F	G	H	I
2	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
3	Overview	Results	Results	Budget	1Q20 Fcst	2Q20 Fcst	Inc/(Dec)
4	Current Operations						
5							
6	\$ in Thousands						
7	Income:						
8	Income for General Support						
9	Annual Program Fund	6,474	6,232	6,600	6,600	6,463	-2.1%
10	Annual Program Fund - Regional	1,600	1,617	1,624	1,624	1,624	0.0%
11	Unrestricted Gifts	1,141	1,020	1,492	1,492	1,140	-23.6%
12	Leadership Annual Giving	296	329	600	600	400	-33.3%
13	Bequest Income	303	297	300	300	300	0.0%
14	Administrative Fees	2,275	2,161	2,368	2,330	2,406	3.3%
15	Investment Income	2,769	2,644	2,697	2,699	2,699	0.0%
16	Publications Income	1,131	1,076	1,275	1,275	1,230	-3.5%
17	Net Lease Income	979	982	1,128	1,004	1,137	13.2%
18	Other Current Fund Income	465	726	563	563	526	-6.6%
19	Total Income for General Support	17,433	17,084	18,647	18,486	17,924	-3.0%
20							
21	Income for Designated Purposes						
22	Campaign Income	1,067	879	1,209	1,219	1,690	38.7%
23	UUCSR Veatch Grants	2,493	2,362	2,408	2,411	2,506	3.9%
24	Grants and Scholarships	884	886	864	864	864	0.0%
25	Ministerial Aid Funds	512	520	444	444	444	0.0%
26	Holdeen and International Trusts	1,490	1,514	1,642	1,666	1,688	1.3%
27	Income for Other Purposes	3,151	3,533	2,061	2,038	4,533	122.5%
28	Total Inc for Designated Purposes	9,596	9,695	8,628	8,640	11,724	35.7%
29	Total Income	27,030	26,779	27,275	27,126	29,648	9.3%
30							
31	Expenses:						
32	Board & Volunteer Leadership	541	748	634	636	642	0.9%
33							
34	Programs:						
35	Program and Strategy Office	10	0	0	0	0	0.0%
36	Organizing Strategy	1,193	633	631	613	867	41.4%
37	International Programs	1,593	1,910	1,644	1,674	1,692	1.1%
38	Congregational Life	4,719	4,839	5,206	5,261	5,361	1.9%
39	Ministries and Faith Development	5,025	5,316	5,398	5,427	5,427	0.0%
40	JU Funding Program	1,350	1,267	1,401	1,407	1,499	6.6%
41	Crisis Relief & Misc. Programs	1,184	546	96	98	168	71.5%
42	Communications	2,679	2,770	2,880	2,870	2,816	-1.9%
43							
44	Total Programs	17,752	17,279	17,256	17,350	17,830	2.8%
45							
46	Administration	1,694	2,474	1,882	1,927	4,420	129.4%
47	Contingency/Salary Increase	0	0	520	219	150	-31.5%
48							
49	Infrastructure						
50	Stewardship and Development	2,185	2,042	2,310	2,272	2,218	-2.4%
51	Information Technology Services	1,521	1,593	1,591	1,591	1,619	1.7%
52	Internal Services	3,002	3,085	3,758	3,806	3,787	-0.5%
53	Total Infrastructure	6,708	6,721	7,659	7,670	7,624	-0.6%
54							
55	Total Expenses	26,695	27,221	27,951	27,802	30,666	10.3%
56							
57	Depreciation Spending	0	0	550	550	550	
58	Church Staff Finances Reserve	0	0	126	126	126	
59							
60	Current Section Excess/(Deficit)	335	(443)	0	0	(342)	
61							

	D	E	F	G	H	I	J
1	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
2	Summary	Results	Results	Budget	1Q20 Fcst	2Q20 Fcst	Inc/(Dec)
3	Current Operations						
4							
5	<i>\$ in Thousands</i>						
6	Income:						
7	Income for UUA General Support						
8	Annual Program Fund	6,474	6,232	6,600	6,600	6,463	-2.1%
9	Annual Program Fund - Regional	1,600	1,617	1,624	1,624	1,624	0.0%
10	Unrestricted Gifts	1,141	1,020	1,492	1,492	1,140	-23.6%
11	Leadership Annual Giving	296	329	600	600	400	-33.3%
12	Bequest Income	303	297	300	300	300	0.0%
13	Administrative Fees	2,275	2,161	2,368	2,330	2,406	3.3%
14	Endowment Income	2,769	2,644	2,697	2,699	2,699	0.0%
15	Publications Income	1,131	1,076	1,275	1,275	1,230	-3.5%
16	Net Lease Income	979	981	1,128	1,004	1,137	13.2%
17	Other Current Income	465	726	563	563	526	-6.6%
18		17,434	17,083	18,646	18,486	17,924	-3.0%
19	Income for Designated Purposes						
20	Campaign Income	1,067	879	1,209	1,219	1,690	38.7%
21	Veatch Grants	2,493	2,362	2,408	2,411	2,506	3.9%
22	Grants and Scholarships	884	886	864	864	864	0.0%
23	Ministerial Aid Funds	512	520	444	444	444	0.0%
24	Holdeen & International Trusts	1,490	1,514	1,642	1,666	1,688	1.3%
25	Income for Other Purposes	3,151	3,533	2,061	2,038	4,533	122.5%
26		9,596	9,695	8,627	8,640	11,724	35.7%
27	Total Income	27,030	26,778	27,273	27,126	29,648	9.3%
28							
29	Board & Volunteer Leadership						
30	Board of Trustees	250	402	366	368	364	-1.3%
31	Board Committees	77	80	73	73	82	11.6%
32	Board Task Forces	1	2	5	5	5	0.0%
33	Moderator	34	56	32	32	32	0.0%
34	Nominating Committee	25	32	13	13	13	0.0%
35	Commission on Appraisal	19	26	16	16	18	12.5%
36	Ministerial Fellowship Committee	114	117	111	111	111	0.0%
37	Commission on Social Witness	20	33	19	19	19	0.0%
38	Total Board & Volunteer Leadership	541	748	634	636	642	0.9%
39							
40	Programs:						
41	Program Strategy Office (former Growth Strategies)	10	0	0	0	0	0.0%
42							
43	Organizing Strategy	1,193	633	631	613	867	41.4%
44							
45	International Office	235	304	221	223	226	1.6%
46	Holdeen International Partners	155	154	150	136	142	4.4%
47	Holdeen India Program	928	1,189	1,020	1,066	1,079	1.2%
48	UU-UNO	275	263	253	248	244	-1.6%
49	Total International	1,593	1,910	1,644	1,674	1,692	1.1%
50							
51	Congregational Life						
52	Congregational Life	1,388	1,310	1,475	1,434	1,472	2.7%
53	Southern Region	897	951	1,194	967	948	-2.0%
54	New England Region	852	953	983	934	935	0.2%
55	CL-Combined Staff Costs	0	0	0	436	436	0.2%
56	Central East Region	1,560	1,587	1,520	1,458	1,537	5.4%
57	Office of Congregational Stewardship Services	22	38	33	33	33	0.0%
58	Total Congregational Life	4,719	4,839	5,206	5,261	5,361	1.9%
59							
60	Ministries and Faith Development						
61	Resource Development Director	214	86	34	124	125	0.1%
62	Resource Development Office	548	536	472	479	479	-0.1%
63	Youth and Young Adult Ministries	643	625	666	624	620	-0.6%
64	Director of Ministries and Faith Development	416	711	652	638	639	0.1%
65	Multicultural Programs	0	211	348	246	247	0.1%
66	Director of Ministerial Credentialing	195	159	132	133	133	0.2%
67	Director of Transitions	318	312	319	401	401	0.1%
68	Office of Church Staff Finances	671	675	819	816	817	0.1%
69	Office of UUA Health Plan	216	224	224	225	225	0.2%
70	Director of Professional Development	212	201	212	220	220	0.1%

	D	E	F	G	H	I	J
1	Unitarian Universalist Association	FY18	FY19	FY20	FY20	FY20	Percent
2	Summary	Results	Results	Budget	1Q20 Fcst	2Q20 Fcst	Inc/(Dec)
3	Current Operations						
71	Worship Arts	50	64	57	59	59	0.1%
72	Scholarships and Ministerial Ed Grants	329	293	309	309	309	0.0%
73	Continuing Education	124	86	138	138	138	0.0%
74	Aid Funds	577	572	507	507	507	0.0%
75	Panel on Theological Education	511	562	508	508	508	0.0%
76	Total Ministries and Faith Development	5,025	5,316	5,398	5,427	5,427	0.0%
77							
78	UU Funding Program	1,350	1,267	1,401	1,407	1,499	6.6%
79	Crisis Relief & Misc. Programs	1,184	546	96	98	168	71.5%
80							
81	Communications						
82	IPW Office	419	526	558	577	577	0.2%
83	Periodicals Office	915	856	955	939	925	-1.6%
84	Publications Administration	574	659	521	507	501	-1.2%
85	UUA Bookstore	771	728	846	847	813	-4.0%
86	Total Communications	2,679	2,770	2,880	2,870	2,816	-1.9%
87							
88	Total Programs	17,752	17,279	17,256	17,350	17,830	2.8%
89							
90	Administration						
91	Office of the President	502	514	518	519	520	0.1%
92	Office of the Executive Vice President	715	1,536	977	978	3,430	250.5%
93	Contingency Expense	0	0	370	69	0	-100.0%
94	Salary Increase	0	0	150	150	150	0.0%
95	Human Resources	478	423	387	429	470	9.6%
96	Total Administration	1,694	2,474	2,402	2,146	4,570	112.9%
97							
98	Infrastructure:						
99	Stewardship and Development						
100	Vice President, Development	552	618	665	650	652	0.4%
101	APF Campaign	373	398	475	476	477	0.1%
102	Friends Campaign	317	303	342	342	343	0.0%
103	Charitable Gift and Estate Planning	331	275	279	230	193	-15.9%
104	Comprehensive Campaign	613	449	548	574	553	-3.6%
105	Total Stewardship and Development	2,185	2,042	2,310	2,272	2,218	-2.4%
106							
107	Information Technology Services	1,521	1,593	1,591	1,591	1,619	1.7%
108							
109	Internal Services:						
110	Finance						
111	Treasurer and Vice President of Finance	407	432	415	442	477	8.1%
112	Financial Services	769	743	761	760	761	0.1%
113	Total Finance	1,177	1,175	1,176	1,202	1,239	3.1%
114							
115	Facilities						
116	24 Farnworth Street	1,826	1,910	2,581	2,604	2,549	-2.1%
117	Total Operations Services	1,826	1,910	2,581	2,604	2,549	-2.1%
118							
119	Total Internal Services	3,002	3,085	3,757	3,806	3,787	-0.5%
120							
121	Total Infrastructure	6,708	6,720	7,657	7,670	7,625	-0.6%
122	Total Expenses	26,695	27,221	27,949	27,802	30,666	10.3%
123							
124	Depreciation Spending	0	0	550	550	550	
125	Church Staff Finances Reserve	0	0	126	126	126	
126							
127	Current Section Excess/(Deficit)	335	(443)	0	0	(342)	