

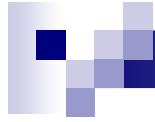


UNITARIAN  
UNIVERSALIST  
ASSOCIATION OF  
CONGREGATIONS

# **Treasurer's Report to the Board of Trustees**

April 17, 2011

Tim Brennan  
Treasurer & Chief Financial Officer



# Outline

- “Dashboard” of financial indicators
- UU Common Endowment Fund
- UU Organizations Retirement Plan



# Fiscal Oversight Dashboard

## *Key indicators:*

- Actual financial results to date
  - Revenue, expenses, surplus/deficit, net assets
  - Current ratio
- 2<sup>nd</sup> Quarter Forecast
  - Revenue, Expenses, Surplus/deficit
- Annual Program Fund
- Retirement Plan balances, fund performance indicators
- UUCEF
  - Total assets
  - 1, 3, 5 year net return
  - Ranking in endowment universe



# FY11 Actual Results

## Current Operations (in \$000s)

<b>Through 3/31/11</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>Prior Year Actual</b>
Total revenue	17,545	17,372	17,706
Total expenses	17,466	18,208	18,206
Surplus (deficit)	79	(837)	(500)



## **Assets, Liabilities, Current Ratio Current Operations (in \$000s)**

<b>At 2/28/11</b>	<b>Current Month</b>	<b>Prior Year Current Month</b>
Current Assets	3,590	4,009
Current Liabilities	2,960	3,425
Current Ratio	1.25 : 1	1.17 : 1



## **FY11 3<sup>rd</sup> Quarter Budget Forecast**

### **Current Operations (in \$000s)**

<b>Summary</b>	<b>FY10 Actual</b>	<b>FY11 Budget</b>	<b>3<sup>rd</sup> Qtr Forecast</b>
Total revenue	22,341	22,569	22,717
Total expenses	22,300	22,470	22,641
Surplus (deficit)	41	99	76



# FY11 Annual Program Fund

(in \$000s)

<b>FY</b>	<b>Through</b>	<b>Actual</b>	<b>Goal</b>	<b>% of Goal</b>	<b>vs. Prev FY</b>
FY 11	4/1/2011	4,729	6,610	71.55%	1.05%
FY10	4/1/2010	4,680	6,608	70.83%	-2.61%



# UU Organizations Retirement Plan

(\$millions)	Mar 09 (bottom)	Dec 09	Dec 10
Retirement Plan	128	169	189





# UU Organizations Retirement Plan

## Fund Performance vs. Benchmark

	<b>1 Year</b>	<b>3 Years</b>	<b>5 Years</b>
Bottom 25%	1	2	1
Bottom half	6	5	2

## Fund Watch Status

<b>Total</b>	<b>Maintain</b>	<b>Watch</b>	<b>Close</b>
20	19	1	0



# UUCEF Investment Performance

## Periods ending 3/31/11

	<b>1 Year</b>	<b>3 Years</b>	<b>5 Years</b>
Gross return	15.3%	6.2%	5.9%
Net return	14.2%	5.1%	4.8%
Benchmark*	11.3%	5.4%	5.5%

\* *Weighted average of underlying benchmarks for each asset class*

## Performance compared to like-sized endowments

### Periods ending 12/31/10

	<b>1 Year</b>	<b>3 Years</b>	<b>5 Years</b>
Percentile rank #	13	15	15

# 1 = highest 1% 100 = lowest 1%



## **UU Common Endowment Fund**

- 16 new congregations invested, 3 withdrew; several in pipeline
- \$2.3 mm in new investments from congregations
- Allocation to emerging markets – Dimensional Investments
- Cleared in all states – Florida in Fall '10
- Investigating separate entity structure



## **UU Organizations Retirement Plan**

- Transition to TIAA-CREF
  - Selected by BOT in May 2010
  - Transition on Nov 1, 2010
- Future of “Committee” named in the Plan
- Oversight of Plan investments
- Plan document update



## Top Priorities

- Revising chart of accounts
- Implementing budgeting software
- Hebrew College due diligence
- EBT plan document update
- Website restructure