



UUA Income Overview

Rev. Lauren Smith,
Director of Stewardship and Development

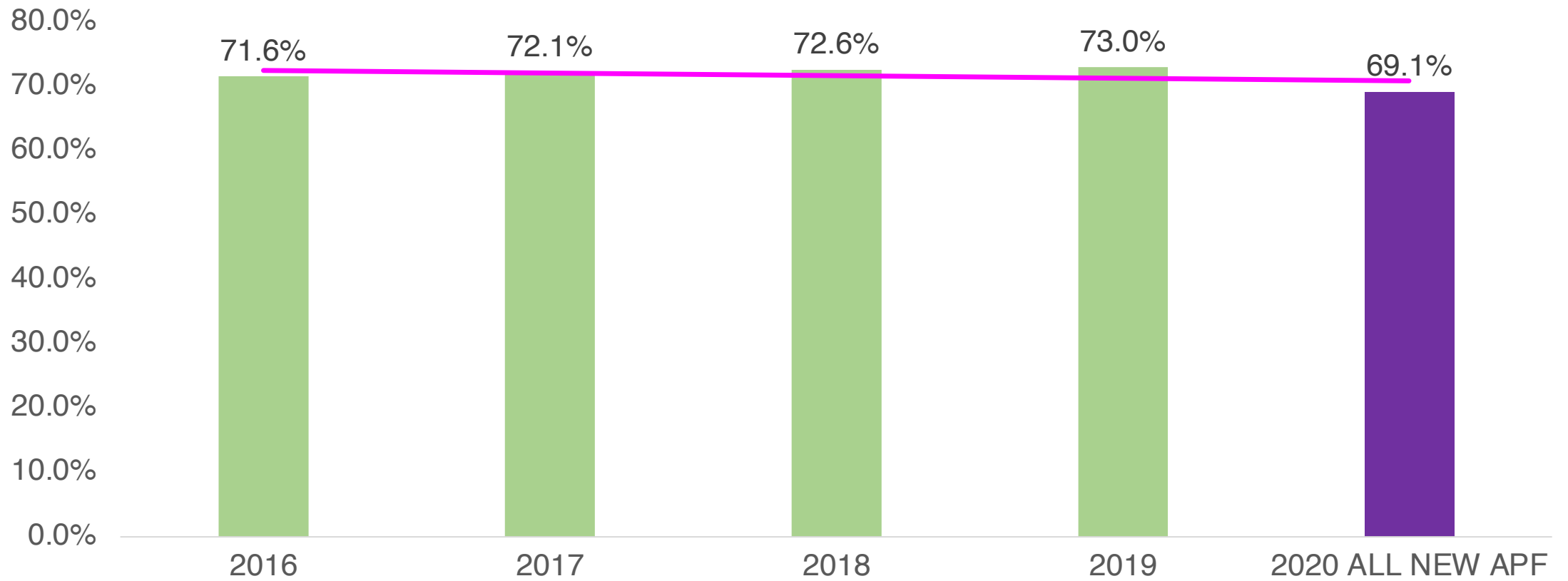


Income Breakdown (based on FY20 actuals)

APF	\$ 8,664,338	64%
Restricted	\$ 1,449,112	11%
Unrestricted	\$ 1,314,391	10%
Bequests	\$ 1,053,933	8%
Grants (Veatch)	\$ 975,000	7%
TOTAL	\$ 13,456,774	100%

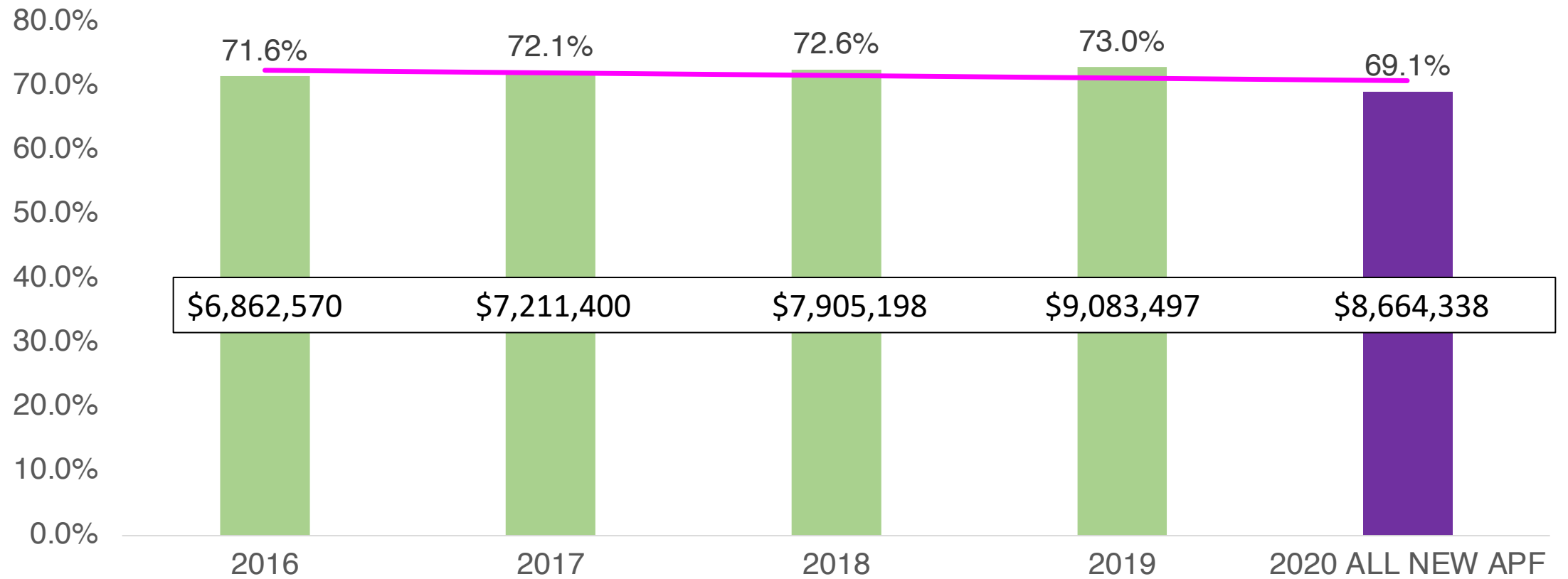


Annual Program Fund 5 Year Attainment Rate





Annual Program Fund 5 Year Attainment Rate



NEW APF Attainment data	2018 Income	2019 Income	Change	# Congregations
Attainment more than 25% higher	\$360,614	\$562,124	\$201,510	49
Attainment higher 2019 (all)	\$1,589,420	\$1,944,543	\$355,123	200
No change	\$2,563,817	\$2,649,334	\$85,517	280
Attainment was lower in 2019 (all)	\$1,204,055	\$852,906	-\$351,149	150
Reduced attainment by at least 25%	\$506,467	\$226,773	-\$279,694	54

Attainment
NEW APF Stats
in CER, NER and SR



Unitarian Church of Harrisburg, PA

First Unitarian Church of Rochester, NY

Church of the Larger Fellowship

First Church in Salem, MA, Unitarian Universalist

Unitarian Universalists of San Mateo

Unitarian Universalist Church of Portsmouth (South Church)

First Parish in Cambridge, MA

First Parish in Malden, MA

First Parish of Arlington, MA

First Unitarian Church of Providence, RI

UU Church of Manchester, NH

Bay Area UU Church in Houston, TX

UU Meeting of South Berkshire (in Housatonic, MA)

Michael Servetus Unitarian Society of Fridley, MN

Murray Unitarian Church in Attleboro, MA

Weekly Congregational Giving Income Update

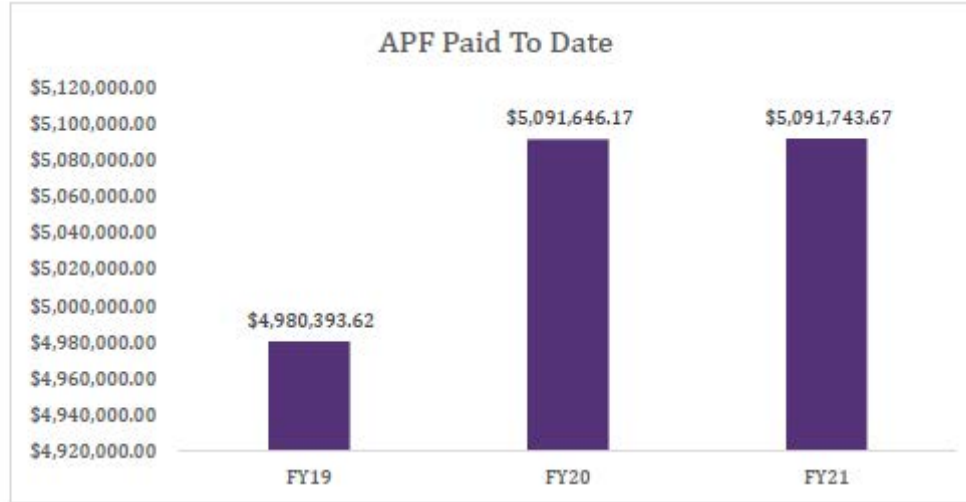


2021 INCOME
\$ 5,091,743.67 (includes Regional Income)

TOTAL FY2021 INCOME PTD:
\$ 5,091,743.67
 58% Goal PTD
 39% of Total Request PTD

APF PLEDGED (FY2021):
\$ 4,162,788.63
 Outstanding Pledge balance: \$ 1,516,771
 (274 congregations)

HONOR CONGREGATIONS 2021:
 174
Non-Contributing YTD:
 194



Monday, February 08, 2021

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APF—Board of Trustees

- Unitarian Church of Harrisburg, PA
- First Unitarian Church of Rochester, NY
- Church of the Larger Fellowship
- First Church in Salem, MA, Unitarian Universalist
- Unitarian Universalists of San Mateo
- Unitarian Universalist Church of Portsmouth (South Church)
- First Parish in Cambridge, MA
- First Parish in Malden, MA
- First Parish of Arlington, MA
- First Unitarian Church of Providence, RI
- UU Church of Manchester, NH
- Bay Area UU Church in Houston, TX
- UU Meeting of South Berkshire (in Housatonic, MA)
- Michael Servetus Unitarian Society of Fridley, MN
- Murray Unitarian Church in Attleboro, MA

Unrestricted	FY20 Income	FY21 YTD Income *	FY21 Forecast	FY21 Budget
Friends of the UUA	\$1,013,397	\$322,190 *	\$1,050,000	\$1,050,000
Leadership Annual Giving	\$300,994	\$125,000	\$300,000	\$425,000
Realized Bequests—Unrestricted	\$853,015	\$919,858	\$925,000	\$350,000
Unrestricted General & Other Total	\$2,167,406	\$1,367,048	\$2,275,000	\$1,825,000

Unrestricted Giving

* as of 12/8/2020 where indicated

Restricted	FY20 Income	FY21 YTD Income *	FY21 Forecast	FY21 Budget
Life's Calling: General	\$277,745	\$5,075	\$260,000	\$9,612
Life's Calling: Restricted	\$104,712	\$36	\$75,000	\$75,000
Realized Bequests: Temp Res.	\$200,918	--	--	\$100,000
P&P: Institutional Change	\$244,190	\$91,500	\$96,500	\$15,000
Side With Love	\$46,544	\$26,120	\$30,000	\$100,000
UU the Vote 2020	\$743,855	\$443,000 *	\$450,000	\$400,000
Faithify (Operational Support)	\$2,400	--	\$2,500	\$5,000
Multi Mins: LGBTQ+ Exper	\$756	\$3,561	\$2,500	\$5,000
Restricted Giving (Total)	\$1,650,030	\$569,292	\$916,500	\$709,612

Restricted Giving

* as of 12/7/2020 except where indicated

Campaign	FY20 Income	FY21 YTD Income	FY21 Forecast	FY21 Budget
Every Child Is Our Child	\$14,628	\$163	\$2,500	\$2,500
International Office: General	\$25	\$0	\$0	\$0
UU @ UN *	\$56,399	\$36	\$50,000	\$127,400
UU-UNO Event	\$10,000	\$14,099	\$0	\$100,000
International: Total	\$--	\$--	\$--	\$--

International

Campaign	FY20 Income	FY21 YTD Income *	FY21 Forecast	FY21 Budget
UUA Disaster Relief	\$1,988	\$132,486	\$140,000	--
COVID-19 Pandemic Relief	\$28,910	\$3,561	\$3,561	\$2,511
Promise & Practice: BLUU	\$542,910	\$93,568	\$98,568	\$15,000
UU @ UN *	\$56,399	\$36	\$50,000	\$127,400
UU-UNO Event	--	--	--	\$10,000

Campaign: Other

* As of 12/7/2020