

| Unitarian Universalist Association      | FY07       | FY08       | Percent  |
|---|------------|------------|----------|
| Budget Overview                         | Results    | Budget     | Inc/Dec  |
| Current Operations                      | PRE-AUDIT  | 09/05/07   | 07 to 08 |
|   |            |            |          |
| <b>INCOME</b>                           |            |            |          |
| <b>Income for General Support</b>       |            |            |          |
| Fundraising                             | 8,937,140  | 9,173,952  | 2.6%     |
| Administration Fees                     | 705,152    | 766,783    | 8.7%     |
| General Investment Income               | 2,164,738  | 2,213,889  | 2.3%     |
| Other Current Fund Income               | 2,719,833  | 2,827,875  | 4.0%     |
| Total Income for General Support        | 14,526,863 | 14,982,499 | 3.1%     |
|   |            |            |          |
| <b>Income for Designated Purposes</b>   |            |            |          |
| Handing on the Future Income            | 174,095    | 257,500    | 47.9%    |
| Campaign for Unitarian Universalism     | 681,878    | 932,108    | 36.7%    |
| Now is the Time Campaign                | 835,916    | 3,412,714  | 308.3%   |
| UUCSR Veatch Grants                     | 1,871,314  | 1,910,685  | 2.1%     |
| Grants and Scholarships                 | 845,193    | 887,514    | 5.0%     |
| Ministerial Aid Funds                   | 424,411    | 480,000    | 13.1%    |
| Holdeen and International Trusts        | 1,425,931  | 1,503,945  | 5.5%     |
| Income for Other Purposes               | 3,687,442  | 2,182,102  | -40.8%   |
| Total Income for Designated Purposes    | 9,946,180  | 11,566,568 | 16.3%    |
| <b>General Assembly - net</b>           | 294,853    | 0          | 0.0%     |
| <b>Total Income</b>                     | 24,767,896 | 26,549,067 | 7.2%     |
|   |            |            |          |
| <b>EXPENDITURES</b>                     |            |            |          |
| <b>Board &amp; Volunteer Leadership</b> | 846,871    | 788,315    | -6.9%    |
|   |            |            |          |
| <b>Programs</b>                         |            |            |          |
| Advocacy and Witness                    | 2,025,989  | 2,170,209  | 7.1%     |
| Congregational Services                 | 2,071,521  | 3,402,757  | 64.3%    |
| District Services                       | 2,547,532  | 2,959,859  | 16.2%    |
| Identity Based Ministries               | 653,629    | 915,145    | 40.0%    |
| Lifespan Faith Development              | 991,281    | 1,265,885  | 27.7%    |
| Ministry and Professional Development   | 3,135,434  | 3,087,794  | -1.5%    |
| UU Funding Program                      | 970,509    | 958,485    | -1.2%    |
| Crisis Relief & Misc. Programs          | 1,694,680  | 50,705     | -97.0%   |
| <b>Total Programs</b>                   | 14,090,575 | 14,810,839 | 5.1%     |
|   |            |            |          |
| <b>Communications</b>                   |            |            |          |
| Communications                          | 2,654,619  | 2,854,689  | 7.5%     |
| Beacon Press supplement                 | 0          | 0          |          |
| <b>Total Publishing</b>                 | 2,654,619  | 2,854,689  | 7.5%     |
|   |            |            |          |
| <b>Administration</b>                   | 1,354,398  | 1,690,575  | 24.8%    |
|   |            |            |          |
| <b>Infrastructure</b>                   |            |            |          |
| Stewardship and Development             | 2,439,321  | 2,792,864  | 14.5%    |
| Information Technology Services         | 1,045,271  | 1,199,047  | 14.7%    |
| Internal Services                       | 2,292,510  | 2,412,737  | 5.2%     |
| <b>Total Infrastructure</b>             | 5,777,102  | 6,404,648  | 10.9%    |
|   |            |            |          |
| <b>Total Expenditures</b>               | 24,723,565 | 26,549,067 | 7.4%     |
|   |            |            |          |
| <b>Expenditures (over) under Income</b> | 44,331     | 0          |          |