From: Dan Brody [mailto:dbrody@keefecompany.com]

Sent: Saturday, April 20, 2013 10:05 AM **To:** Jeanne Pupke (revpupke@gmail.com)

Cc: Donna Harrison (<u>dharrison@uua.org</u>); Kay Montgomery (<u>kmontgomery@uua.org</u>); Tim Brennan (<u>tbrennan@uua.org</u>)

Subject: Beacon Press financial policy

Jeanne,

Our conversation on Thursday about the rent charges to Beacon prompted me to look at the current policy.

The current policy (aside from the temporary part about rent that has now expired) basically says two things:

- 1. Don't run a big deficit
- 2. Get board approval before committing a lot of your reserves to a big new project

I think we can accomplish these goals with a much more streamlined set of policies. I suggest we repeal Appendix 2C, and change Policy 2.7.4.B as follows:

In the Beacon Press budget segment, the President shall follow the Beacon Press Financial Policy (Appendix 2.F):

i. shall make every reasonable effort to limit any operating deficit to a level that is commensurate with the contribution of Beacon Press towards meeting the Ends of the Association,

ii. shall not spend or commit to spend on any single project an amount that exceeds 3% of Beacon's total expenses in the prior fiscal year, and

iii. shall not spend or commit to spend on one or more projects amounts that would cause Beacon's liquid assets or its unrestricted net assets to fall below 20% of Beacon's total expenses in the prior fiscal year.

What do you think?

Dan